

# MODEL PICK 'N PAY OPENED IT'S DOORS IN AUAS VALLEY SHOPPING MALL

**M**odel Pick 'n Pay started trading in the Auas Valley Shopping Mall on 28 November 2006. The Chief Executive Officer of Agra, Peter Kazmaier, welcomed this new anchor tenant at an opening ceremony.

According to Kazmaier the relationship of MPP and Agra/Auas Valley, has taken the best part of 5 years to result in this beautiful and comprehensive Model Pick 'n Pay Family Supermarket in the beautiful Auas Valley Shopping Mall.

“Five years ago our negotiations, which had already reached an advanced stage, had to be terminated because of a technical issue which transferred the right to trade from the then bankrupt Alfa Cooperative to Metro South Africa.”

As the landlord of this property Agra is proud to be able to welcome the MPP group to Auas Valley. Agra is convinced that the new anchor tenant will ensure that this Shopping Centre will become more attractive to all customers through their brand, their expertise and the value they bring to all clients.”

“From our side we will do everything in our power to provide marketing back-up on various fronts to ensure growth and success on a mutually beneficial basis.”

He also thanked Agra's Property Manager, Max Holdt for all his hard work, and the good relationships he established and maintained throughout the project with all the stakeholders.

“The programme from the closure of the shop in August 2006 to the opening today was extremely tight and we should really applaud the commitment and efficiency of everyone on this project to have achieved the deadline of today.”

“For us and for hopefully thousands of consumers, today marks the day when a dream comes true. We are absolutely convinced that this MPP will become the largest store in the Pick 'n Pay Family, and will do our part in getting it there.”

“Thank you for the trust you have put into this project, and may this be a day remembered for the laying of the foundation for a very successful business partnership.”

*A view of the new Pick 'n Pay shop in the Auas Valley Shopping Mall*

**Food for thought . . . when the world is changing how do we  
deal with it?**

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**ave you already thought of ways and means of how we can manage the change that happens around us? Yesterday is gone and tomorrow will never be the same. Do you have ideas on how we all can make this change work for us and our communities in the new year?**

**It can be enriching to allow conversations to take place and ideas to be discussed. Lets ask positive, and life giving questions to give an opportunity to view the same complex situation in a different way. When asked, it may make someone suddenly stop and think 'that is a great question', because it opens new possibilities and gives different ways of seeing the world and each other.**

**John F. Kennedy posed a life giving question when he said "Ask not what your country can do for you. Ask what you can do for your country." And remember the wise words of Nelson Mandela, who said that "the future belongs to those who believe in the beauty of their own dreams". You have an opportunity every day to exploit the magic of difference we enjoy in Namibia. This also involves being open to a completely new perspective on something you have seen and known all your life and have grown accustomed to and accepted. If you exploit the magic of difference, it may help bring about understanding of what could change and even ways of changing it. Lets take hands and dream a dream of a prosperous future for all Namibians, and believe that we can make this dream a reality, because, in the words of pastor Joel Osteen, "we receive what we believe". Lets continue to seek the very best in every context and situation. Lets work in a way where we try to understand what is working in every situation, in our families, in our communities and in our country, no matter how different it may seem initially. Only if we truly start understanding each other and start working towards common goals, will we be able to solve our challenges in a mutually agreeable manner in times to come.**

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**Why not approach each day with appreciation, goodwill and good intent in the way we deal with each other and with challenging situations, and continue to set a good foundation for a better tomorrow, together.**